# SINAVAL

Expo, conferences & networking <

International Exhibition on Shipbuilding, Port, Fishing and Ocean Energies

# 16-18 **2013 Serior 10 am to 6 pm**

INTERNATIONAL EXHIBITION ON SHIPBUILDING, PORTS FISHING AND OCEAN ENERGIES

For the first time

15-19 april

BILBAO MARINE ENERGY WEEK

For the first time, the most important renewable marine energy event in Southern Europe.

BILBAO EXCIBITION CENTRE

www.bilbaoexhibitioncentre.com

**EXPOSSIBLE!** 

## THE SECTOR'S FLAGSHIP

With a track record stretching back over 39 years and 18 editions, in 2011, SINAVAL-EUROFISHING, the International Exhibition on Shipbuilding, Ports Fishing and Ocean Energies, revamped its classical exhibition format to provide a new concept of elite event at the highest professional level, in which "Expo, Conferences & Networking" became the three mainstays of its design, with sustainable marine energies being added to the programme as a strategic sector for European shipbuilding.

The success of the last edition has confirmed that SINAVAL-EUROFISHING is a key international event in the sectors of shipbuilding, ports, fisheries and ocean energies.

At this event, both professional visitors and exhibitors will most certainly find the most propitious offer and climate for the best business deals.

# SINJAN Expo, conferences

International Exhibition on Shipbuilding



# AN ORGANISATION GUARANTEED TO PROVIDE A SAFE HARBOUR

The new approach to the 2013 edition as an elite event is designed to create an "a la carte encounter", with priority being given to personal and professional contacts between the main agents of global importance.

Consistent with this new concept of elite event, the comprehensive and varied offer is orchestrated into **different areas**, all with **integral solutions** to foster successful businesses.

### **EXHIBITION AREA**

The exhibition area has been moved to the "Luxua" hall, a well-appointed venue with all the necessary equipment for the proper organisation of an event of this calibre and prestige.

The hall is directly linked to the Centre's Congress and Convention Hall. Those exhibitors who so wish may use the area set aside accordingly in the foyer at this venue to showcase their products free of charge.

With a view to ensuring the best service and saving on both costs and time for exhibitors, BEC undertakes to provide them with everything they need for the proper arrangement of their display. For example, the decision has been taken to standardise the stands, providing a "turnkey" assembly, all included in modules with demarcated spaces.

These new stands are semi-modular, performing better and more efficiently in terms of specifications and services. They have been designed specifically to enhance the <u>projection of exhibitors' brand images.</u>

## networking





## SYMPOSIA, CONFERENCES AND LECTURES

This edition of the event provides an interesting programme of conferences and lectures of an international nature, involving professionals of recognised prestige in the sector.

The programme includes a mandatory guided tour of the exhibition area for speakers and their presence in the coffee breaks held in the hall.

#### The following are some of the highlights:

#### **FISHERIES**

The Fisheries Work Group (Basque Government's Deputy Minister for Fisheries, Federation of Fishing Guilds of Bizkaia and Gipuzkoa, Shipowners of Ondarroa (OPPAO), ANABAC, HAZI, AZTI and the Spanish Fishing Confederation/CEPESCA) is holding symposia and meetings that will ensure the exhibition is Spain's landmark event in the sector.

#### **PORTS**

The ports sector will also have a significant presence at Sinaval/Eurofishing. During the event, professionals from the sector will discuss the current situation of these infrastructures.

### SHIPBUILDING: OFFSHORE OIL & GAS

For the second time in a row, the sector will be featured at Sinaval, focusing its attention on the promotion of Brazil.







## NETWORKING BUSINESS BROKERAGE

This organisation consists of crossover agendas within the international sphere between guests and exhibitors, forging new contacts, and marketing and technology transfer agreements, and setting up specialist working parties, in addition to those already created within Bilbao Exhibition Centre's internationalisation programme.

This area has the backing of the following institutions: the Basque Government's Department of Industry, the BEAZ Innovation Agency in Bizkaia, the Basque Maritime Forum, SPRI, Society for Competitive Transformation and the Bilbao Chamber of Commerce, Industry and Navigation. Thanks to the Enterprise Europe Network, they cater for the publication of exhibitors' data and interests, thereby enabling appropriate professional contacts.



**Business Support at Your Doorstep** 



This area will also be housed within the hall to generate a business atmosphere and focal point for the sector.

## SOCIAL EVENTS AND OTHER ACTIVITIES

Scheduled to take place during the event, an exclusive encounter is to be held for exhibitors and our VIP visitors and speakers at the symposia.

Social gatherings and other activities will include all those initiatives that may be proposed and sponsored by the exhibitors and institutions involved in the event, as well as

symposia and meetings organised by the sector's main associations in Spain.

Providing high value added exclusively for exhibitors and VIP visitors.

#### "VIP" VISITORS

The event will be open exclusively to a restricted group of visitors invited in response to their profile as professionals of international prestige in the sector.

The objective is to attract visitors with high-level profiles, either as buyers or for brokering agreements on trade and technology transfer.

The aim is to reinforce the quality of the event in a more compact hall, with high value added and more parallel acts and activities.

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International Exhibition on Shipbuilding, Port, Fishing and Ocean Energies



#### For the first time

## BILBAO MARINE ENERGY WEEK



### THE STELLAR EVENT FOR RENEWABLE MARINE ENERGIES IN SOUTHERN EUROPE

This major event, to be held over a whole week in Bilbao, will take the form of a Professional Congress aimed at those companies both in Spain and abroad that are pursuing their business in the field of renewable marine energies or seeking to diversify their operations towards them, as they constitute an emerging sector.

"Bilbao Marine Energy Week" has become part of Sinaval Elite and will feature in the various events: technical symposia, professional encounters, technical visits, social gatherings...

Within this context, the following will be held: International meetings, the Offshore Wind Conference, the 5th Ocean Energy Conference, and the Exhibition "Renewable Marine Energies".

Furthermore, meetings will be held by Business Brokerage, and a series of visits will be organised to a range of companies of interest, as well as to the wave energy plant in Mutriku.

"Bilbao Marine Energy Week" is sponsored by EVE, TECNALIA and BEC.



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