

**Find us at the Scottish Pavilion 1K15**

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| **Organisation** | **Contact name**  | **Summary and type of companies would like to meet** |
| A2E Limited  | David Ross | A2E develop standards based solutions for Utilities, Meter and Device Manufacturers and developing bespoke solutions for the Internet of Things. **Looking for**: equipment manufacturers with hard/software product development needs  |
| Brainn Wave Ltd  | Steve Coates  | Expertise to discover access and fuse data into an analytics engine.  **Looking for**: smart meter installation companies (looking to reduce cost), partners that have similar challenges in analysing vast amounts of data to understand customers |
| Doosan Babcock  | Gordon Watt | *With full in-house energy analysis & modelling capability, Doosan can understand our customers’ requirements to propose the optimal energy solution.* **Looking for:** Distributed Energy customers (Hospitals, local authorities, waste water, universities etc) |
| Dukosi | Charlie Johnston | Developing silicon chip based near field wireless technology to monitor lithium-ion battery cells. **Looking for:** contacts in Grid Energy and Renewables to explore how Dukosi’s technology might benefit the data capture/analysis/monitoring capability for lithium-ion battery cells. |
| Net Things  | Graeme Robertson  | Developed the world’s first web-enabled monitoring and control system for small commercial and residential properties. **Looking to supply**:: Energy services companies; Utilities; Energy technology distributors |
| Open Grid Systems Ltd  | Gordon Jahn | Services and products focussed on model-driven software engineering and cutting-edge technologies, providing: information modelling; data transformation; data-exchange; visualisation and power system network analysis software. **Looking for:** utilities and other service providers looking to structure data |
| Power Networks Demonstration Centre | Steven Whyte | World class facility with a real distribution network designed to accelerate development, testing and demonstration of smart grid technologies. Looking for: Electricity network operators, OEMs,Technology developers, research/funding partners |
| Stream Technologies  | Mohsen Shakoor | Experience in providing connectivity services for M2M/IoT, significant client base in the Utilities sector. Able to provide global connectivity services across multiple types of networks and operators via a single platform. **Looking for:** Customers requiring machine-to-machine (M2M) and internet of things (IoT) connectivity.  |
| Sunamp Ltd | Susan Dinwoodie |  Sunamp heat batteries help solve numerous problems by storing energy as heat, when that energy is available and releasing it when needed. Looking for: new partners for large roll-outs in new markets, either utilities or OEMs or distribution partners; also potential technological partners for large pilot projects / demonstration projects |
| Swarmonline Ltd | Andrew Duncan |  Design apps using cutting edge technology to drive business improvement. **Looking for**: contacts from companies with a developed smart meter programme, and discussion with companies providing a valuable service into the Utilities industry. |
| Synaptec Ltd  | Philip Orr |  Synaptec reduces electrical power generation and transmission costs by improving resilience, preventing circuit damage, and minimizing civil works using sensor technology. Looking for: vendors in the instrumentation, protection, and control space, and utilities and network operators. |

For further information on Enterprise Europe Network’s matchmaking at European Utility Week 2017 please email Jane Watters – jane.watters@scotent.co.uk